



LOCAL AND LOYAL TO THE CENTRAL KANSAS REGION

As a 25-year veteran of the farm and ranch industry, Scott Dewerff didn't hesitate to sign on with KanEquip when it came to town last year. He was aware of KanEquip's reputation and wanted to be part of the team. Dewerff is store manager at the company's relatively new location at U.S. 56 & Airport Road. "I knew KanEquip would be a great company to work for," Dewerff said. "It was created by a family and continues to be supported by that family. There is a great support network that we can depend on; everybody is happy to help."

That network includes a total of 14 locations in Kansas and Nebraska. The company was founded in 1967 as Meinhardt Farm Equipment in Wamego. And to the surprise of many, the Great Bend store is among the top performing locations in the KanEquip family of stores. In parts alone, the Great Bend location carries more than \$4 million in inventory.

"KanEquip has demonstrated over the years that it is a leader and trusted partner in providing products, support and innovative solutions to agricultural producers," Dewerff commented. "It is an established, successful company. This is the best career decision I ever made."

Product lines include CASE IH, JCB, Kinze, Exmark, Great Plains, Land Pride, Kuhn, KMW, MacDon, Drago, Duo Lift, HayBuster and J&M.

"These are amazing products and we have the team to back them up," Dewerff said. "We have the best employees you could ask for. They care about our customers, and make sure they are up and running. Our employees are skilled, qualified and professional. We wouldn't have been as successful during these first seven months in Great Bend without them."

Everyone who started at KanEquip on opening day, May 6, 2019, is still on the job. "That speaks volumes," Dewerff noted.

In addition to its product lines, KanEquip has the precision-farming know-how to help farmers meet their demands through innovative technology. This technology is available in tractors, combines, sprayers and other equipment. "You have control at your fingertips to enhance efficiency and strategies," Dewerff said.



"You can tailor your resources to suit your needs and improve yields and accuracy."

For example, the new 2020 CASE IH AFS Connect Magnum is a game-changer. This whole new design was showcased recently when KanEquip hosted a two-day combine and tractor clinic. Such clinics are sponsored every year and feature a new piece of equipment.

KanEquip also prides itself on its professional service department. It can service any machine, no matter the brand. "We provide quality repairs with guaranteed workmanship," Dewerff said. "Our service department design includes large bays, overhead hoists and special tooling. This allows us to handle repair jobs quickly and efficiently to help minimize downtime in the field. We are here to ensure your equipment gets the job done, season after season."

KanEquip is always recruiting experienced technicians who are available 24/7 every day of the year. Not only do they offer competitive pay and benefits, but they also offer a unique opportunity for four years of paid training as well as a scholarship program at OSU. Currently, the local dealership employs 22 people.

While KanEquip employees focus on their customers each day, they never forget about the rest of the community. They donate time, cash and products to agricultural groups, school events, youth programs and other community causes.

"We are especially proud of our work with Kids' Ag Day," commented Dewerff, who is co-chair of the ag day committee. "Talking with these kids and demonstrating the equipment is fun and educational. They are the future of farming and ranching. And it all starts with teaching youngsters to love and care for the land."

"Since we live here too, we are proud to take care of the community that takes care of us. This makes for a great team," added Dewerff, who serves on the Great Bend Chamber of Commerce Board of Directors and is the 2020 chair of the Kids Ag Day Committee.

Other community entities and events that have the support of KanEquip include fire departments, 4-H, Kids Tractor Safety Day and libraries. KanEquip is planning to attend the Great Bend Farm & Ranch Expo in April. They also sponsor numerous FFA groups throughout their service area.

Jim Meinhardt, KanEquip president, said the Great Bend site was attractive to him because of the "good location, good facility and good people. Our local business continues to increase and we hear many positive comments, not only from our customers but from the rest of the community too. They are thanking us for coming to town. We have an excellent team here."

OUR MISSION

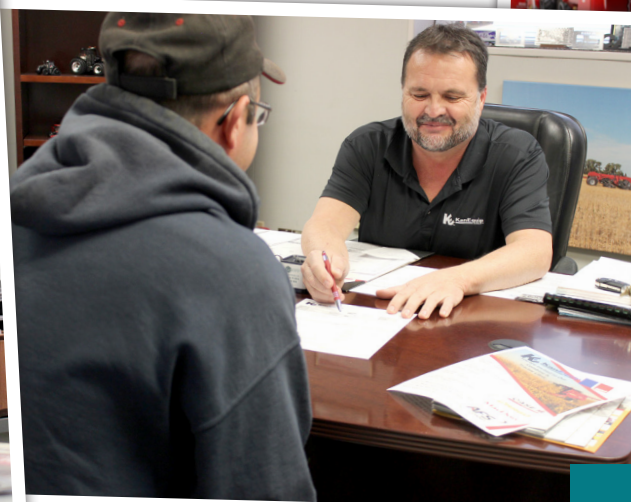
To be a leader and trusted partner in providing quality products, support, and innovative solutions to agricultural producers in the Midwest.

OUR VISION

To be the preferred agricultural equipment dealer in the Midwest recognized for exceptional customer service and rewarding career opportunities.

GARY	
20W100900	S Winter Service 8930
20W100926	F Imps light on, noise from
20W100961	S SRC Faults - warranty
20W101064	F locked in 18th gear
20W100932	S Winter Service STX325
20W101042	F Oil Leak
20W101061	F scr failure
20W101073	F Fuel Leak 9350
	F Injectors and Valves -
	chopper
20W101074	F Fault 3648
20W101071	

CAREY	
20W101037	S Unit4 Unit
20W101029	S Planetary Loading
20W101048	S 3 wheel seals leaking
20W101021	S replace injectors
20W101038	S OPL



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